



DTS

# DanTech Services

Computers under controll™

## Technology Times

February 2016 Issue



Dan Foote  
Owner/President

“As a business owner, I know you don’t have time to waste on technical and operational issues. That’s where we *shine!* Call us and put an end to your IT problems finally and forever!”

### What’s Inside:

page 2

SKILL..and WILL

Business Briefings:

- Microsoft Outlook for iOS and Android – Worth a try?
- Pain Relief Gets a New Look
- World’s Smallest Camera Drone

page 3

New Shiny Gadget  
Of The Month:

“Keeps You In Touch, Could Save  
Your Life”

A Backup Plan You Can Fall In Love  
With

*(continued from page 1)*

page 4

DanTech Services President Dan  
Foote Hits Amazon Best-Seller  
Lists with “Under Attack.”

DanTech Services Tips: Our  
Update Process

How could we be of help  
to you?

CALL DanTech Services:  
907-885-6518

## A Backup Plan You Can Fall In Love With

In today’s fast-paced, data-driven world, backups are mission critical to your company’s survival and success. Yet your data may be just one damaged drive, lost laptop, natural disaster, accidental deletion, malware attack, equipment failure, power spike or petty theft away from a profit-sucking, heartbreaking disaster.

So what measures must you take to keep your data safe, secure and where you need it, when you need it? While there’s no one-size-fits-all-guns silver bullet, there are some general principles to be aware of.

### Image-Based Backups

An image-based backup or “clone” serves like the spare tire for your car. If you get a flat, the spare will get you to a tire shop.

If the hard drive on any device in the network goes kablooeey and its user is in a time crunch to complete a project, an image-based backup allows them to get right back to where they were. It saves all files, apps and settings that were on that device, exactly the way were at the time of the last backup. And generally, that means the user can get right back to work with no need to reconfigure everything all over again.

But, just as a spare tire isn’t designed for long road trips, an image-based backup may not perform as well as the original drive. It may, for instance, take a little longer to access data from the server, slowing down user workflow. An image-based backup will be useful only to the extent that it has backed up data recently. For servers, daily or even multiple backups per day are recommended.

### Archive Backups

Archive backups don’t replace image-based backups, but are an efficient way to reduce the size of these backups because they take less-frequently-used data off the main computer or server.

You can’t reboot from an archive, but if you’ve accidentally deleted a file, you can retrieve it from an archive. If any device on the network goes down, you can simply plug the external hard drive into another computer and regain access to the archived files.

- Continued on Page 3

## Business Briefings:

### Microsoft Outlook for iOS and Android – Worth a try?

The new Outlook for iOS and Android connects e-mail accounts, calendars and files all in one place. So what's the verdict from users? It gets mixed reviews, for an average of 3.5 out of 5 stars on Google Play. On the plus side, it's got a lean, easy-to-use UI. It sorts incoming e-mail by "Focus" and "Other" with an easy-to-use swipe gesture to move between the two. The scheduler uses color-coding and grays out info you don't need. On the minus side, some users report syncing and sign-in errors and incompatibility with certain systems. Still, once the bugs are worked out, it's certainly worth a test drive.

-Computer World, 10.29.15

### Pain Relief Gets a New Look

A new wearable electronic device named Quell is designed to relieve pain without popping pills. Yet it doesn't look like a medical device. Resembling an athletic band, it's worn on the leg, just below the knee. It connects to your smartphone so you can track therapy sessions, control features, monitor quality of sleep and store data to the Quell HealthCloud. 67% of Quell users report a reduction in their use of pain medication. Some users experience relief in as little as 15 minutes. Tapping into your body's natural pain-control system, it can block pain signals, providing widespread pain relief. Just bear in mind, it doesn't work for everyone – your results may vary.

-MedGadget 08.17.15

### World's Smallest Camera Drone

Curious about camera drones, but not sure where to begin? For under \$30 you can get a tiny "quadcopter" that fits in the palm of your hand. The Cheerson CX-10C claims to be the world's smallest drone with a camera. You'll get a flight time of no more than about three minutes, less if you use the camera. Which, of course, is the point, isn't it? Still, it's a good way to get the hang of playing with one of these things without a whole lot of cash out-of-pocket. Use it for aerial shots of you and your family skiing, on the beach – or just buzzing around the house for practice.

-Drone Arena, 11.06.15

## SKILL...And WILL

### By Robert Stevenson

Let's get one thing straight...we all begin as a NOVICE.

No one – let me repeat that – NO ONE starts as an expert. We all have to learn to walk, talk, eat, swim, count, write and read. We all start at zero, the bottom, from scratch, zip...with absolutely no knowledge, experience or understanding of the "THING" we are about to learn.

So, then the journey begins: your progression from being a Novice, to being Average, then Skilled, then a Specialist and finally an Expert is all up to you. I really like the title of "EXPERT" because it has to be earned. You can assign someone a title of Vice President or Sales Manager, Boss or Director...but EXPERT – that title is something to be revered, respected and admired.

EXPERTS have put in the time, effort and study to EARN the title. They have dealt with the pains, frustrations, exhaustion and stress that come with obtaining the title of EXPERT. In fact, it's really not a title at all, it's a designation or confirmation that the person you are dealing with is very, very good at what they do. I like being around experts, because they have traits in their character that can do nothing but help me.

You see, to be an EXPERT you have to have passion, conviction, focus, discipline, dedication, drive, purpose, commitment, spirit, determination...and the undeniable WILL to perfect your SKILL.

According to the American Society for Training & Development, American workers average 6.5 minutes per day developing their skill. That statistic alone explains why there are so many average-performing people. Most people just aren't WILLING to put in the time and effort needed to raise their skill level.

Your success has a great deal to do with your level of SKILL, but not everything. I know a lot of talented, smart, well-educated people who have in no way come close to reaching their full potential.

You have the FREE WILL to succeed, if you have the WILLINGNESS to do it.

The big question is WILL you? Who would have ever thought such a simple word as WILL would have so much to do with your success. Here are a few quotes I want to share with you that should hopefully broaden your perspective on how important WILLPOWER is to your success. They are by people you may have never heard of – de Balzac, Min and Crowley respectively – but the brilliance of their words is indisputable.

"There is no such thing as great talent without great willpower."

"Lack of willpower leads to more failure than lack of intelligence or ability."

"In the absence of willpower the most complete collection of virtues and talent is wholly worthless."

Anyone can go from Novice to Expert if they have the WILL to do it. But the "Skill Knob" can only be turned to the "Expert Notch" if you have the WILL to make it happen and the discipline to study, learn and practice.



Robert Stevenson is a highly sought after, internationally known speaker. He is the author of the best-selling books *How to Soar Like An Eagle in a World Full of Turkeys* and *52 Essential Habits For Success*. Robert is a graduate of the Georgia Institute of Technology (Georgia Tech) and is a former All-American Athlete. He started his first business at 24 and has owned several companies. Robert has international sales experience dealing in over 20 countries, and his client list reads like a *Who's Who in Business*. He has shared the podium with such renowned names as Generals Colin Powell and Norman Schwarzkopf, Former President George H.W. Bush, Anthony Robbins and Steven Covey. [www.robertstevenson.org](http://www.robertstevenson.org)

## Shiny New Gadget Of The Month:



### Keeps You In Touch, Could Save Your Life

If you fly often for business, a satellite messenger may be just the thing to stay in the cloud when you're above the clouds. And if your travels for fun take you into the wild, it could literally be a lifesaver.

Just ask retired Houston firefighter Michael Herrera. After breaking three ribs and his collarbone in a hard fall from his dual-sport bike in a remote area in Alabama, he hit the SOS button on his messenger. Within 40 minutes an ATV was on hand to transport him to a trauma center.

Features to look for in a satellite messenger include data speed, battery life, coverage areas, size, weight and ease of use.

And, of course, an SOS button.

**Is your current phone system geared towards a different business size, or do you find your phone network ceasing to work suddenly sometimes?** Due to excellent improvements to the VoIP service in Anchorage over the past few years, you can now benefit from upgrading to **DanTech Services's DTS VoIP.**

Be the leader of the pack.  
Switch to Nextiva's cloud-based phone system today and stay one step ahead of your competition.

**Save Now** **nextiva**  
SIMPLIFYING BUSINESS COMMUNICATION

- "A Backup Plan You Can Fall In Love With" - Continued from page 1

### Cloud Backup

Backing up to the cloud can serve as an alternative to a rotating off-site backup and eliminates the human component of having to remember to rotate drives. However, for complete protection, you'll want a cloud backup that makes a nightly copy of the image-based backup files. Should the absolute worst happen, the cloud backup image can be "spun up," allowing access to your applications and data using just about any computer or tablet.

Automated cloud backup systems offer a variety of feature sets. Some only back up files, while others back up entire image-based backups and can even spin them up. Select a system that's simple, continual, fast, secure, easy to restore from, inclusive of different devices and operating systems, cost-efficient and, most importantly, provides the kind of protection and redundancy you need for your operation to run even if things go south.

### A Fail-Safe System

So, can you rest assured that your company's backup system is built to minimize downtime in the event of data loss or equipment failure? If you're 100% certain you can answer yes, congratulations – you are one of the few! If not, NOW is the time to take action – rather than after you wish you had.

Not only is Datto, our partner and a leader in data protection with Inverse Chain Technology and Backup Insights, able to deliver the Best of Class solution, it is highly affordable.

Datto's Instant Virtualization technology virtualizes systems either locally on the Datto appliance or remotely in Datto's secure cloud – within seconds, so you'll never lose a whole day's work. Then, every night, it automatically backs up a snapshot of your entire server to an off-site military-grade data center where it's held safe and secure until you need it.

Don't put this off another minute! Contact us right now through the end of February to claim your free Backup System Audit. Let us make sure your backup system never lets you down. We can fix broken computers but a broken heart is another thing entirely...

**Want help to keep your business safe and protected all the time?**

Call us at **907-885-6518** or e-mail us at **info@dantechservices.com** to schedule a **Free BCS & Backup Protection Assessment**

## DanTech Services President Dan Foote Hits Amazon Best-Seller Lists with “Under Attack.”

By Celebrity Branding

*Dan Foote recently hit five Amazon Best-Seller lists in the United States with “Under Attack.”*

### Anchorage, Alaska – February, 2 2016

– Dan Foote recently joined a select group of business experts and entrepreneurs from around the world, along with Robin Robins to co-write the book, “Under Attack: How to Protect Your Business & Bank Account From Fast-Growing, Ultra-Motivated and Highly Dangerous CyberCrime Rings.” CelebrityPress™, a leading business book publisher, released the book on January 14, 2016.



**On the day of release, Under Attack reached best-seller status in five Amazon categories** - reaching as high as #1 in the “Cloud Computing,” “Network & Cloud Computing,” and “Computer Network Security” categories. The book also reached #2 in “Cyber Security & Encryption,” and #5 in “Computers & Technology.” Dan Foote contributed a chapter titled “Locking Out Cybercriminals: The Solution Is Layers, Not Walls!”

**BUY NOW ON AMAZON**

Please [click here](#) to read an excerpt from the book.

## Our Update Process

Maintaining your servers and workstations requires updates to the operating system and certain commonly used software components, such as Adobe Reader & Flash, or Oracle Java, Apple iTunes, to name a few. With our patch management services, we can deploy Microsoft and non-Microsoft patches to all systems under management. There are up to four categories of patches that can be deployed:

**Microsoft Security Patches:** Microsoft Security patches are released by Microsoft on the 2nd Tuesday of each month. Our Patch Management Team tests Microsoft Security Patches for up to four weeks, vetting them for errors. They are then either Whitelisted for deployment or Blacklisted and held back.

**Microsoft Non-Security Patches:** Non-security patches are Critical Updates, Definition Updates, Drivers, Tools, Update Rollups, and other Microsoft updates. These patches are not tested by our team, but can still be deployed by patch policy.

**Apple Patches:** Apple patches are made available as needed by Apple and include updates for Apple applications and Mac OSX.

**Third-Party Patches:** This option allows us to patch specific third-party applications, including those from Adobe, Apple, Mozilla, and Oracle.

**Windows Update Management on Windows 10** - With Windows 10, Microsoft has removed the ability to disable Windows Update. The only options available in Windows 10 (Windows Update are *Automatic recommended*) and *Notify to schedule restart*. This change impacts some of the ways the RMM Agent, and specifically patching, will work.

Windows 10 PCs automatically check for and install any missing updates. There is no option for any user or to turn off Windows Updates in Windows 10, as there used to be with earlier versions of Windows. In addition, Microsoft requires that all Windows 10 machines install cumulative updates, with no control over which packages a system receives. What does this mean? Microsoft's new policies eliminate our ability to whitelist or blacklist patches, so Windows 10 patches will not be included in our whitelisting process.

**How this affects you!** - We've noticed an increase in the frequency of released patches and believe that some of this is due to Microsoft being more aggressive with Windows 10 and the desire to eliminate bugs and operability problems quickly—which promotes better adoption. This means that we are pushing out updates more frequently as well. Instead of just Patch Tuesday being one day a month, it's now weekly, which means that reboots may be required. Finding the balance between systems patching and preventing work interruption requires input.

**Patch Scheduling** - The most convenient time to install patches is after normal work hours and unless your computer runs our current standard where VPRO is part of your machine, your computer must be on to receive patches. With our ability to create a patch policy specific to your organization, we can coordinate which days (or nights) are best to deploy updates & patches. We will be sending out a planning document to our primary organization contacts with our recommendations for your systems and asking for input to confirm what works best for your company. All of this allows **DanTech Services** to keep your **Computers under control!**

Please give us a call at **907-885-6518** or email at [info@dantechservices.com](mailto:info@dantechservices.com) if you have any questions or requests

